

We provide care in people's homes ranging from home care to private duty nursing (PDN). Our clients include seniors, medically-fragile children, and veterans. Home care (the fastest growing segment of health care in America) includes any support services that assist with activities of daily living, such as bathing, dressing, meal preparation, eating, and light housekeeping, as well as assistance with medication reminders, transportation, and companionship for clients of all ages. We also provide PDN, as described below. Home care and PDN should not be confused with home health, a Medicare benefit requiring medically necessary, doctor-prescribed care solely for older adults. Most importantly, our aides often serve as a crucial set of "eyes and ears" for family members and physicians.

26,000+
home care agencies in U.S.

Our Seniors

- America is growing older. By 2034, there will be more people over the age of 65 than under the age of 18.
- This aging population strongly desires to remain in their homes as they receive the care they've come to rely on.
- Unfortunately, the number of professional caregivers is declining, despite the increased need.
- This predicament raises new challenges that our healthcare system must address.

Our Veterans

- A September 2021 VA report to Congress on long-term care projections indicated veterans over age 85 were the fastest growing veteran population.
- Over the next 20 years, the number of veterans in that age group eligible for nursing home care will increase from 61,000 to 387,000, a **535%** jump.
- The VA has acknowledged the need to rebalance long-term services and support and shift resources from nursing home care to home and community-based services.

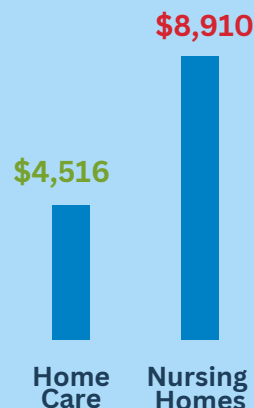
Our Medically Fragile Children

- Private duty nursing (PDN) is continuous skilled nursing care provided in the home for medically-complex children and adults under Medicaid, many of whom require assistive technology such as ventilators and tracheostomies to sustain life.
- These individuals require skilled nursing services from between 4 -24 hours per day to safely manage their condition while in their homes.
- While PDN is often provided through Medicaid, PDN is not the same as Medicare home health.

Not only is home the setting of choice for many people – it is also the most economical option.

- Older adults (average 80 years and older) with functional limitations who received home care saved **\$500** per member per month compared to those NOT receiving home care.
- A study published in the *Annals of Internal Medicine* found that more than **\$4 billion of Medicare costs** are due to a lack of ongoing assistance with activities of daily living.
- These costs are also apparent in the Medicaid PDN population, where lack of access costs thousands of dollars a day in unnecessary hospital costs per patient.

Monthly Cost



Home care paid for by:

- Individuals and families
- Private or long-term care insurance
- Medicaid
- Veterans Affairs benefits
- Medicare Advantage Supplemental Benefits